

SKG Radiology has chosen MARS for their production of over 150 CDs/DVDs per day. Reliability and ease of use were among their requirements.

Interview of Frans Buissink
Imaging Support Technician

SKG Radiology



St John of God Hospital, Subiaco

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SKG Radiology is part of the Sonic Healthcare group which is among the largest healthcare organizations in Australia. SKG has over 20 clinics, 3 of which are large private hospitals. The SKG team of specialized Radiologists, qualified technical and support staff, are committed to providing a high level of clinical service and diagnostic accuracy to the referring doctors and patients.

CD Production History

“At our large hospital sites we have been using a leading CD production system for a number of years, using the specific robotic systems. This system has required a significant amount of our support resources on a regular basis to function at an optimum level to meet our requirements.”

MARS Evaluation

“When we opened up our newest regional clinic, we decided to evaluate the MARS 20d solution from ETIAM which was supplied to us by Medical Imaging Technologies, the ETIAM distributor. This evaluation was highly successful as the MARS system was installed with a minimum of fuss and in a very short period of time. It was almost immediately operational with only a few minor changes to the CD labeling required. The MARS 20d system worked faultlessly for over 12 months, which is testimony to its quality.”

“When one of our large hospital systems crashed with a CD drive problem, we decided this was the opportunity to install and test the latest version of MARS (3.0) in a site that can on occasion produce over 250 CDs per day, or on average over 150 CDs a day. Once again the installation was quick and simple. Over time the MARS system proved to be very reliable as it was in our regional clinic.”



“We also discovered the benefit of using the Web based Q&R feature to administer the MARS 20d. This was particularly useful to the administrative support team who could query and retrieve from our PACS studies that had to be re-burned to a CD. The Web Q&R ensured that the productivity of our clinic was maintained without disruption to the radiologists, who would otherwise have to re-send studies to the MARS causing a disruption to his or her reporting workflow.”

“The MARS system has proven to be reliable requiring a minimal amount of technical support. It is efficient in both it's production output capabilities and ability to control remotely. The advanced features and customisation possibilities of the MARS have also enabled us to modify the system to meet our needs.”

Easier with an Intuitive Viewer

"With respect to the DICOM LiteBox viewer from ETIAM which is on the CD, it has proven to be a success with our referring doctors since it is simple and very intuitive."

MARS Hardware off the Shelf

"Another benefit of the MARS system that we discovered was that it uses the PRIMERA robotics. This became evident when we had a major electrical storm which damaged one of our PRIMERA robots. Since we carry a spare PRIMERA for emergencies, we were able to simply swap out the faulty PRIMERA unit with the spare, reconfigure it using the ETIAM utility and were back in production in less than a ½ day."

The Success

"In the last 12 months we have installed 2 x MARS 20d and 2 x MARS 15d systems with plans for several more over the next 12 months. As a result the aim at SKG Radiology is to standardize on the MARS systems for CD and DVD production."



St John of God Hospital, Murdoch

"Thank you to ETIAM for developing such an excellent product, and to MIT for providing excellent product support."

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vii-vii